Community Asset Transfer









Summary:

This report outlines key stats from recent marketing activities for the refreshed approach for Community Asset Transfer.

After going live with key stakeholders first at the start of October, followed by a push on social media to the wider public, we have seen significant interest in the initial CAT opportunities on offer.

It is clear that residents are keen to engage with CAT-related content and are clicking through to the website pages to find out more, and getting in touch to share views and ask questions about the assets to then follow-through in submitting an EOI.

Stakeholders:

- Community Groups
- Town Councils
- Charity Organisations
- Local Members
- Residents





Quick Recap

Digital Media Platforms

Aim:

Provide the opportunity for stakeholders and wider public audience with significant interest in each property to submit expressions of interest and bring innovative proposals forward.

Why?

By advertising on social media, it gives us a much wider reach which then in turn results in word-of-mouth and direct applicants straight to the source of the information and application process.

How?

Social media posts with brief information and links to the website that contain information, photos, site plans and the EOI, guidance and policy as well as key contact information.





Results

*Figures last updated 21/10/2024

Total reach across platforms

64838

Across Facebook, Instagram & LinkedIn







109 total comments



65.76

engagement rate

Content

Most engaging posts

"The public toilets at Tredegar Park, Risca have now become available for lease..."



| Total reach | Impressions | Interactions | Link clicks |
|-------------|-------------|--------------|-------------|
| 24,793 | 26,099 | 97 | 25 |
| | | | |

"Calling all community groups and residents who would like to step forward to manage a community asset..."



| Total reach | Impressions | Interactions | Link clicks |
|-------------|-------------|--------------|-------------|
| 9,999 | 10,720 | 49 | 198 |
| | • | | |



Insights

Lessons learnt:

Setting the record straight

Key messaging surrounding Tredegar Park, Risca toilets needs to reiterate innovative proposal ideas are needed. Also setting the record straight on the facts surrounding the building and it's operation.

Comments indicating that it would be a loss to the community when in fact we are proposing that someone make some significant use of the building.

Engagement and awareness

The start of the campaign has successfully raised awareness about Community Asset Transfer opportunities but the demonstration of community benefits needs to be highlighted more. Comments such as "stop unloading assets" only serve to be a misunderstanding of the bigger picture and what Caerphilly County Borough Council is aiming to achieve but giving residents and stakeholders a unique opportunity.

Community feedback

By opening the platform up to anyone in the borough as opposed to hyperlocal, grassroots marketing, we allow feedback from those who may not be living in the area local to the CAT opportunity. Going forward and focusing on the needs of the community groups local to that area will feed back much more useful insights.



GovDelivery CAT Bulletin

*Figures last updated 21/10/2024

Total recipients

4102

Delivery rate

94.5%

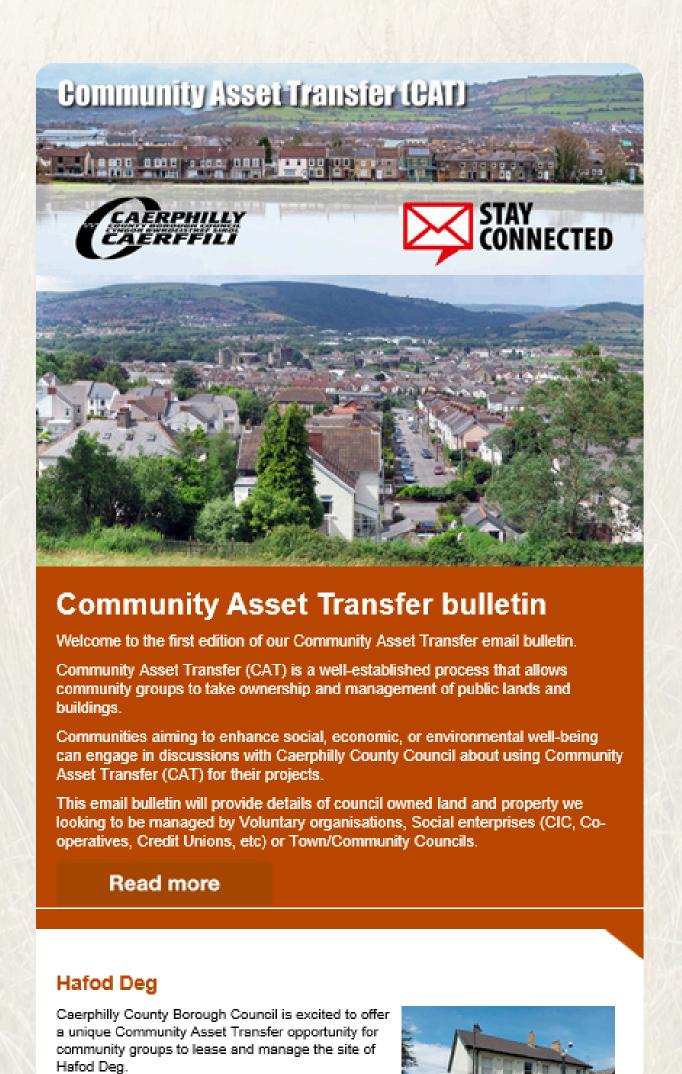
Open rate

43%

Link clicks

6%

235 total clicks



Bulletin contained introductory paragraph with direct link to CAT landing page. With individual articles linking to each property page.

Recipient list consisting of individuals that had previously signed up to the Property bulletin.



Website analytics

*Figures last updated 04/11/2024

CAT Landing Page

CAT Property Page

Dan-y-Graig

Hafod Deg

Tredegar Park Toilet Block

237

1333

767

376

680

views

views

views

views

views

151 unique views

Maximizing the potential of assets and services

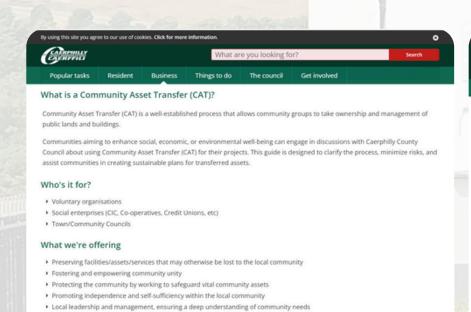
Creating potential job opportunities

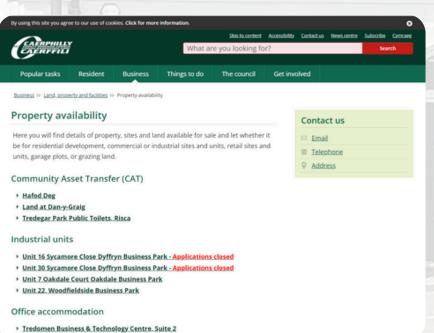
· Accessing external funding for improvements and renovations

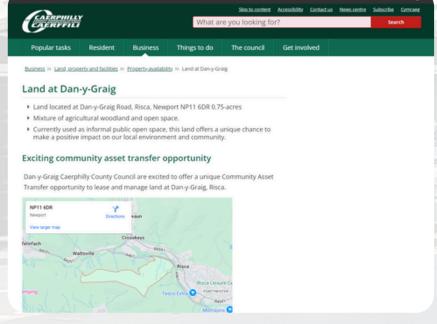
410 unique views

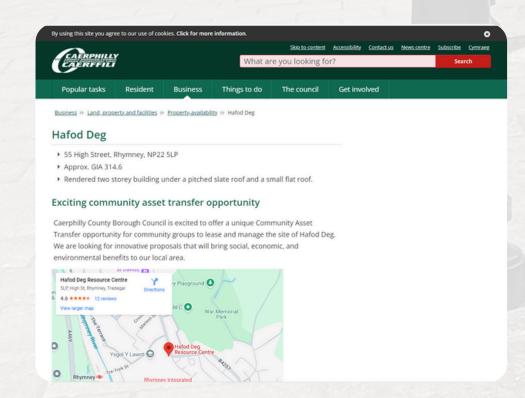
567 unique views

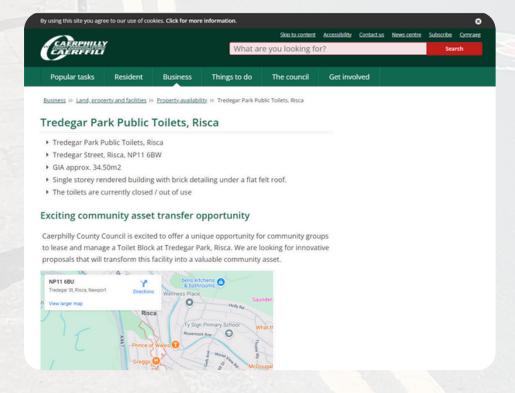
277 unique views 532 unique views









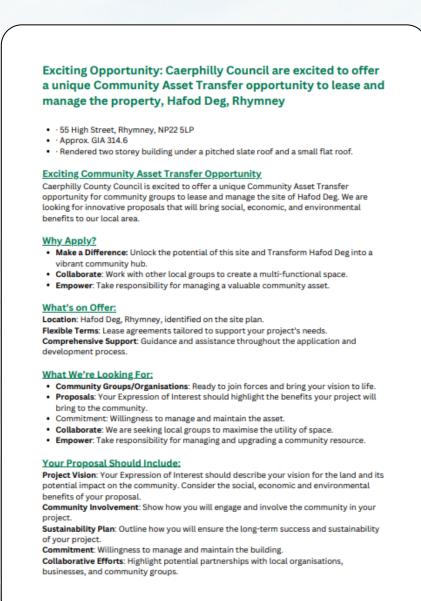


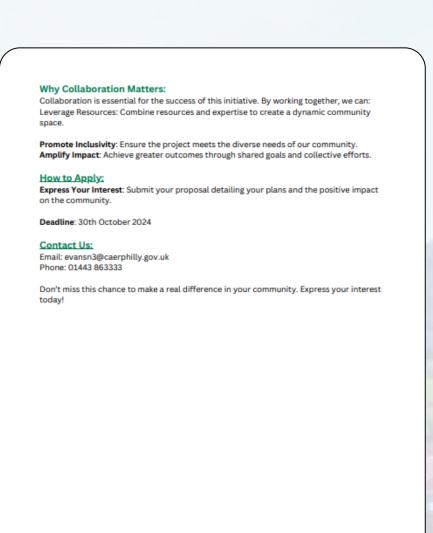


Wider Audience Strategy

Stakeholder Marketing Pack

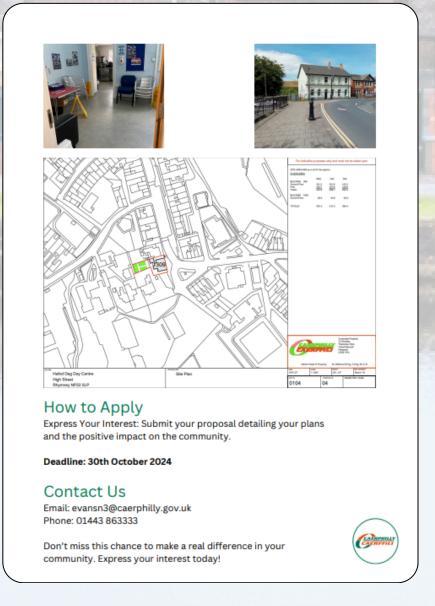
- Marketing packs were sent to key stakeholders local to the CAT properties containing fundamental information about the property, as well as detailing the offer and benefits of Community Asset Transfer.
- Finished off with contact information but as part of the pack in a different file, we included the expression of interest so applicants can begin the process.













Initial feedback from pilot schemes





30/10





Conversations with interested parties



Looking Ahead



Regular meetings with the CAT delivery group are scheduled as we move into delivery phase



Engagement with GAVO to shape the support



Decision route is mapped out



Future opportunities for proactive CAT approach linked to MTC reviews



Additional resources for the team



Policy allows for any current occupiers to apply

